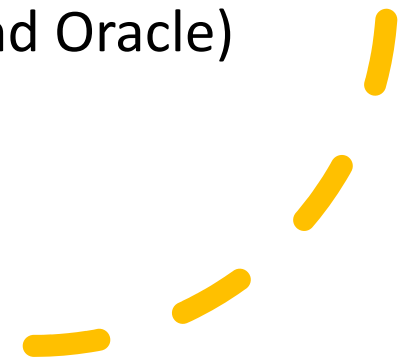


# Financial Inclusion Banks Challenges in 2020

DATA GEAR (FIGHTING FINANCIAL  
CRIMES)

## DataGear in numbers

- 14 years in business
- 90 Technical Consultant
- 4 branches (Egypt, KSA)
- References in MEA
  - 46 Banking and Financial Institutions
  - 4 Government Organizations
  - 2 Oil and Gas
  - 9 Telco Operators
- Three Partners (SAS, Finastra and Oracle)




# DataGear 7 Patents

- Arabic Name Search Engine
- Sanction Solution beating Fircosoft, EstNets and FICO
- goAML Solution,
- FATCA Solution,
- Arabic Name/Latin Transliteration,
- AML Alerts Segmentation,
- The only AML/CFT Complete Proposition, Integration of DataGear solutions with SAS AML



# Today's Proposal

- Arabic Name Search Engine
  - Sanction Solution beating Fircosoft, EstNets and FICO
  - goAML Solution,
  - FATCA Solution,
  - Arabic Name/Latin Transliteration,
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  - The only AML/CFT Complete Proposition, Integration of DataGear solutions with SAS AML
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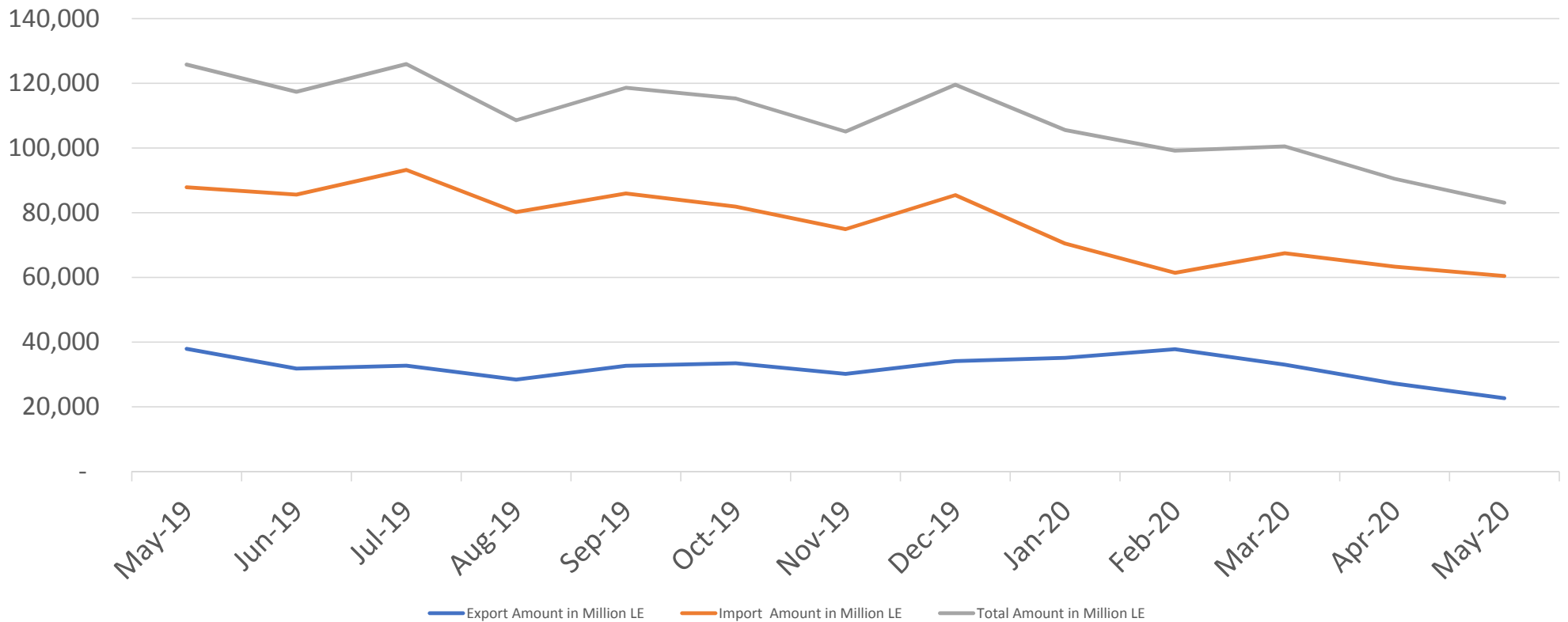
<b>Banking Market</b>
Accounts
Current
Saving
Credit
Funding
Cash
Commodities
Mortgage
Cars
...
Fund Transfer
Domestic
International
Payments
Cash (ATMs)
POS
Internet



# Trade Market 2019-2020

Monthly Export and Import  
May 2019 to May 2020  
Total Year is 1,289 Billion LE

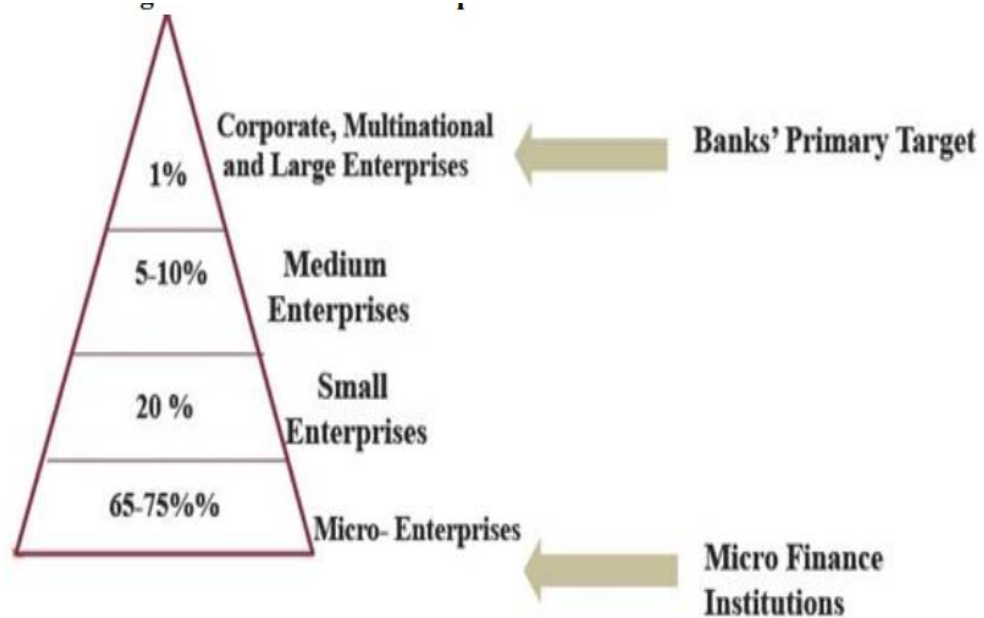
الجهاز المركزي للتعبئة العامة والأحصاء





# Trade Segment in Egypt

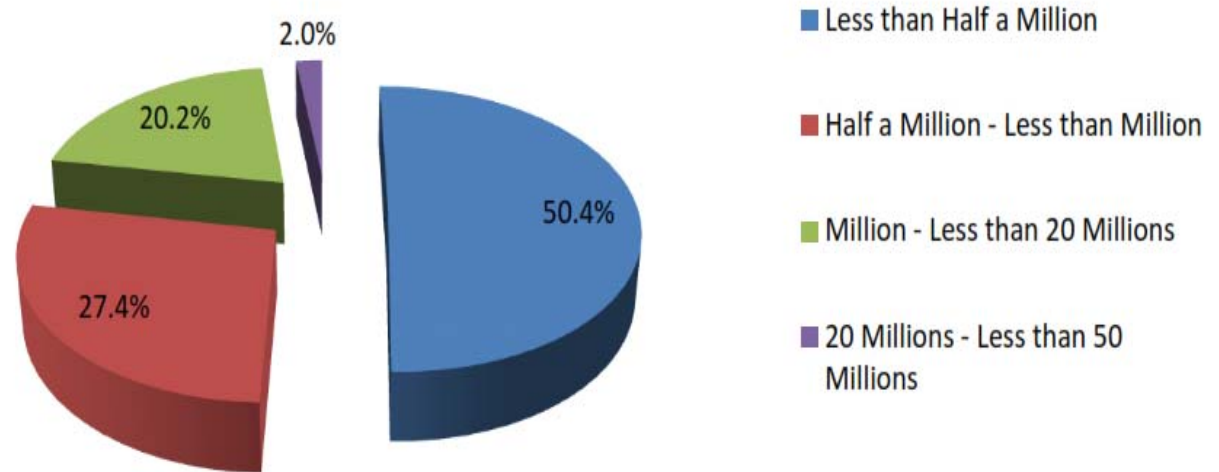
- Total SME's Segment in Egypt is 350,000
- Budget of CBE Financing through 2019 to 2022 is 200M LE



# Trade Segment in Egypt

- Total SME's Segment in Egypt is 350,000
- Budget of CBE Financing through 2019 to 2022 is 200M LE
- Total SME's of CBE Program 1M to 20M 20%

**Figure 8: Distribution of SMEs According to the Sales Turnover**



Source: Constructed by the authors using SMEs dataset



# Proposition

- Focus on Corporate
  - Partnership with Competitors
  - Rooming Services and Infrastructure for Competitors
  - Stop building branches and use Agent Banking
- 